



## Volume 5 - December 2008

### Letter From The President: Ron Flannery

*As we approach the end of 2008, One Point Solutions would like to thank our clients, partners, and IBM friends for making this year a success. Without your support we would not have experienced our continued growth during some tough times so I wanted to personally wish you a great holiday season.*

*We at One Point want to work with you to make 2009 a success for your company. One Point has a number of initiatives that continue to expand our intense focus on IBM Informix and DB2 as well as IBM business intelligence and data integration solutions revolving around Informix, DB2, and Cognos. We recognize that each client has different priorities and challenges so we will be contacting you early in 2009 to talk with you about your specific goals. For your firm it may be lower TCO for your infrastructure, upgrade or implementation of new Informix or DB2 systems, enhancing your business reporting solutions, and more!*

*Again, we wish you all the best to you and yours. Let's work together to make 2009 a success.*

**Ron Flannery**

**President, One Point Solutions**

[http://www.one-point.com/pages/contact\\_us/](http://www.one-point.com/pages/contact_us/)

### Informix in the News:

#### 2009 IIUG Informix Conference

Overland Park, Kansas, USA

April 26-29, 2009

Visit [www.iiug.org](http://www.iiug.org) and register today.

<http://www.iiug.org/conf/2009/iiug/>

#### Informix Upgrade & Migration Options:

Is your infrastructure dated? Have you put off upgrading your hardware or Informix Version level. Is it time to upgrade? One Point Solutions offers to assist in selecting the right hardware, the right Informix offering for your business and professional services to implement. [Click here](#) for more details.

#### IBM Cognos Forum Registration now OPEN:

This year the IBM Cognos Forum is being held on May 12-15th, 2008 at the Rosen Shingle Creek resort in Orlando, FL

You can share best practices with peers and

### Reduce DBA Support Costs with IDS...

By moving from Sybase to IDS, we dramatically reduced DBA support costs and realized an equally dramatic increase in reliability of one of our major systems supporting our national address and phone number directory." - —Geoff Poole, Lead Informix Database Administrator, Verizon

[Click here](#) to read the whole Success Story at IBM.com

#### How can OPS help your firm reduce TCO?

Both IBM Informix IDS and DB2 UDB offer competitive licensing options with updates to the workgroup editions expected to be announced in early 2009. Additionally OPS offers several service options from our QuickPoint Healthcheck of

product experts, see the latest solutions, and make valuable new business contacts—all in one, concentrated, three-day event. Forum offers:

- More than 140 breakout sessions - delivering deployment best practices, valuable tips and techniques, and innovative strategies to accelerate your performance management initiatives.
- Facilitated networking opportunities to help you connect with colleagues by industry, role, Cognos product, common challenges, and more.
- Performance World - your on-site resource center. With more than 50 exhibits, direct access to Cognos support analysts, and hands-on demonstrations, Performance World is a great place to get one-on-one answers to your specific challenges.

For more information on the Cognos Forum - [Click here](#).

**For information on One Point Solution offerings including Cognos:**

OnPoint Data Warehouse Bundle - [click here](#)

OnPoint Business Reporting Bundle - [click here](#)

your database engine to make certain it is operating at peak performance to Gold and SilverPoint Virtual DBA services offering to monitor your databases, perform project work, etc. as needed by your firm. [Click here](#) for more details.

Finally when your licensing comes up for Renewal talk to your OPS representative about our Renewal Plus program - Let us include a QuickPoint Express Healthcheck and improve your database's performance. [Click here](#) for more details on Renewal Plus.

