



Volume 4 - November 2008

Letter From The President: Ron Flannery

I'm afraid of 2009! (That, and a dose of some necessary optimism.)

Letter from the President

Okay, actually I'm not afraid but I figured that would get your attention. These are intense and uncertain times for everyone in just about every industry and every profession. (Since I live near Detroit, I am even more in the middle of this pool of worry.) However, I want to try to express a little optimism and try to counter the mass panic that seems to be gripping too many of us.

As president of One Point, I am accountable for the company's future. On top of that, I am responsible mostly for customers in Michigan, Ohio, and Pennsylvania, all of which are going through intense economic downturns. So I should be worried, right?

[Click here](#) to read the entire letter from Ron Flannery.

Informix in the News:

Informix Earns Top Customer Satisfaction Score on VendorRate in Q3

Informix, IBM's relational database management system, outscored all other vendors during the quarter with a cumulative performance score of 91 based on ratings from more than 120 organizations. For the entire story - [Click here](#)

2009 IIUG Informix Conference

Overland Park, Kansas, USA

April 26-29, 2009

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Informix Upgrade & Migration Options:

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One Point Solutions named Information on Demand Specialty Partner:

November 2008: IBM has named One Point

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IBM InfoSphere Warehouse

White Paper: Advances in Data Warehouse Performance

Solutions a Information on Demand (IOD) Specialty Partner. In doing so IBM recognizes the efforts and investment that One Point Solutions has made in the implementation of our OnPoint Data Warehouse Bundle and other solution offerings. As **One Point Solutions** continues to focus our efforts on promoting the IBM products we realize that a new major implementation can have significant negative impacts on our client's IT staff. Our offerings bundle together all the necessary Hardware, Software and Professional Services to get your new implementation up and off the ground as quickly as possible. ROI is the name of the game and we want your team to be successful and showing a Return on Investment as quickly as possible. We believe these bundles hit the target OnPoint.

For information on our new offerings:

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 OnPoint Business Reporting Bundle - [click here](#)

WinterCorp analyzes IBM's DB2 Warehouse and how it addresses twin challenges facing enterprises today: improving the value derived from the torrents of information processed every day, while lowering costs at the same time.

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