

One Point Solutions Named as Finalist by IBM for Distinguished Achievement in Information Management

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One Point Solutions, a leading business intelligence services provider and IBM business partner, has been named as a finalist for IBM's 2006 Distinguished Achievement Award for Information Management Business Partners -- one of only THREE partners in North America to receive this honor. One Point Solutions was recognized for excellence in delivering business value and cutting-edge solutions to clients.

The awards recognize IBM Business Partners that provide significant impact to information management's position in the marketplace and are considered rising stars among their peers. One Point provides superior customer service and has outpaced most of its competitors in solid year-to-year growth over several years. One Point outpaced its competitors for this award in revenue attainment, opportunity identification, innovation, ability to open new regional markets and maintain a positive stature in IBM's business partner community.

"One Point's intense focus on consolidated business reporting services and IBM database licensing provide one point of contact for our clients -- making us a valued partner for small and medium-sized businesses seeking turnkey database and reporting solutions," said One Point president Ron Flannery. "Clients and business partners alike, including IBM, recognize One Point's ability to deliver effective information management services and IBM database licensing."

One Point's products and services are based on [IBM's Information Management software and database portfolio](#). One Point was one of only three companies selected as finalists for the Distinguished Achievement in Information Management Award -- from more than 8,000 IBM business partners operating in North America. This success is further demonstrated in the fact that One Point was also named [winner of IBM's prestigious worldwide Information Management 2004 Partner of the Year award](#), which was given to only ONE partner out of over 35,000 worldwide.

"Small and medium-sized businesses are best served by a consolidated point of contact, something that One Point provides in connection with business intelligence and IBM database services," Flannery added. "One Point Solutions is founded on that strategy of providing one point of contact for its client. Every day, One Point's customers validate this approach and its value to their business."

Flannery is a long-time expert in business intelligence and IBM database technology. He authored the 1400-page [Informix Handbook](#), which is recognized by thousands of users worldwide as the single most comprehensive reference on the IBM Informix database product.

Flannery can be reached at (248) 887-8470 x 40 or via our PR department at PR@One-Point.com

About One Point Solutions

One Point Solutions is an IBM premium business partner with a strong focus on IBM database products and services as well as consolidated business reporting solutions for all database users. Known worldwide in the IBM and Informix communities for its in-depth knowledge of database product lines, including DB2 UDB and Informix, One Point assists clients with the purchase or re-license of products and helps them implement a secure, seamless flow of business-related information as their business grow and change. Recognized as a worldwide leader in Informix database software and services since 1997, One Point is headquartered in southeast Michigan and does business in both the United States and Canada. For more information, visit www.One-Point.com or contact our press department at PR@One-Point.com.

About IBM's Information Management Portfolio

There are more than 60 million DB2 and Informix users from 425,000 companies worldwide relying on IBM Information Management Solutions. IBM is the only information management software vendor to provide customers with integrated solutions for database management, tools, content management, enterprise information integration, and business intelligence. For more information please visit <http://www.ibm.com/software/data>.