

Contact:
Ron Flannery
One Point Solutions
(248) 887-8470
rflannery@one-point.com



One Point Solutions Receives International Recognition from IBM

Michigan IT firm is recognized for excellence in delivering business value and cutting-edge database solutions to clients across North America.

Novi, Michigan, October 13, 2007 – One Point Solutions, a leading business intelligence solutions provider and IBM database specialist, has been named as a finalist for IBM's 2007 Distinguished Achievement Award for Information Management Business Partners. The company is one of only three partners in North America to receive this honor, which is awarded because of its solid year-to-year growth and focus on business reporting and IBM database software/services over the past 10 years.

The award recognizes IBM business partners that promote IBM's Information Management position in the marketplace and are considered rising stars among their peers. Criteria include revenue attainment, creation of new customers, innovation in business intelligence and database technology, ability to open new regional markets and maintaining an excellent stature in IBM's business partner community. In receiving this award, One Point has surpassed many larger competitors in the field.

For three of the past four years, IBM has recognized One Point's excellence as a business partner. In 2004, the company was selected from over 35,000 businesses for IBM's worldwide award for data management partners, and in 2006 and 2007, One Point was named as a North American finalist.

Ron Flannery, president and founder of One Point, attributes the company's continued success to a strong commitment to serve as "one point of contact" for its clients. "We focus on being a valued partner for small- and medium-sized businesses seeking one point of contact for database and reporting solutions. These types of businesses can't afford a large staff or dealing with multiple vendors," said Flannery. "Clients and business partners alike, including IBM, recognize One Point's ability to deliver effective information management services and IBM product licensing."

About One Point Solutions

With expertise in corporate information integration, business reporting/business intelligence and IBM database software, One Point Solutions offers small to medium-sized businesses "one point of contact" for the latest in data and information management solutions. One Point Solutions teams with customers to provide systems which grow with their businesses and provide a competitive advantage with immediate access to core business information via dashboard-based solutions. Founded in 1997, by Ron Flannery, author of the respected *Informix Handbook*, One Point helps clients implement secure, seamless flows of information. One Point Solutions is the recipient of several IBM partner awards including Worldwide Information Management Partner of the Year and Distinguished Achievement in Data Management. One Point Solutions is located in Highland, Michigan. www.one-point.com

###